



INNOVATE
CREATE
MAKE LIVES BETTER
GLOBALLY

Company Profile



#### REDEFINED | REIMAGINED | RECHARGED

- Mobility
- IT infrastructure Sales & Service
- Devices & Peripherals
- IoT & Cloud Solutions
- Consumables & Accessories
- Vintech Services



### **About Company**

- 27+ glorious years
- End to end IT infrastructure provider
- Known for Best Service.
- More than 130 happy employees (in house and on-site)
- 2k+ clients from various sectors
- 25k + installations
- 135 Cr + turnover
- Recognised 2 times as India's Top 100 SME
- Channel World Premier 100 awardee

#### **VISION**

Innovate. Create.

Make lives better. Globally.

#### **MISSION**

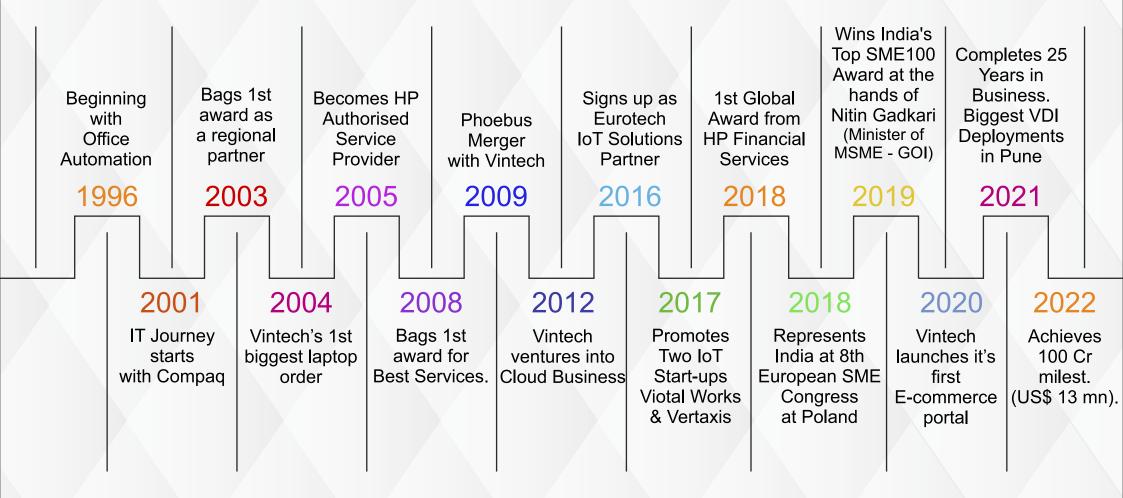
Focus on fulfilling customer needs, than merely supplying.

#### **VALUES**

- Customer First
- Teamwork
- Leadership
- Innovation & Creativity
- Satisfied Employees



## **Vintech Journey**



"Success is not final, failure is not fatal.. It is the courage to continue that counts."

- Winston Churchill



#### **Vintech Solutions**

A Strong System Integrator needs to have a long vision and always be updated with an attitude to face any type of challenges. We came up with a set of solutions that addresses various workload challenges. Following are the solutions that differentiate us from others and make us an emerging service provider:

- Application & Graphics virtualisation
- High performance computing
- SAP HANA offerings
- Cloud Solutions (AWS, Azure, etc.)
- Data availability, management and protection solutions
- AI & ML, GPU Based compute solutions
- Active networking, secure access, firewalls and SDWAN solutions
- Passive networking designing and execution
- Data centre built-up and modernisation, Smart racks and power management
- IoT Solutions offerings
- Collaboration solutions



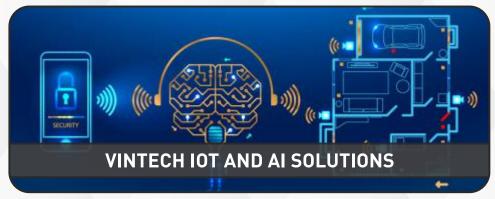
To cater these solutions, we need to combine various components comprising of hardware and software to give the best possible solutions to our esteemed clients.

We have divided these components in 4 different categories based on their properties:









All these years of providing services and acquiring customers from different sectors has made it easy for us to understand the needs and accordingly, provide the best solutions.



## **Devices and Peripherals**

- **Business Pcs**
- Notebooks
- Workstations
- Thin Clients
- UPS, Smart Cabinets
- Mobility (Tabs & Phones)

- Printers, Scanners & Managed print services
- Display Solutions
- IT Accessories
- Software Licenses
- Video Conferencing Solutions
- Safety CarCam and Cam Attendance



















## **Enterprise - IT**

- Hyper-converged infrastructure
- Virtual Desktop Infrastructure
- Datacentre (Build | Colocation | Cloud)
- Storage Consolidation Solutions

- Virtualization (Server | Client | Network)
- Microsoft (Exchange | AD | Teams | )
- Networking (Active | Passive)
- Cloud (AWS | Azure)
- **Security Solutions** (Fortinet | Checkpoint | Palo Alto)













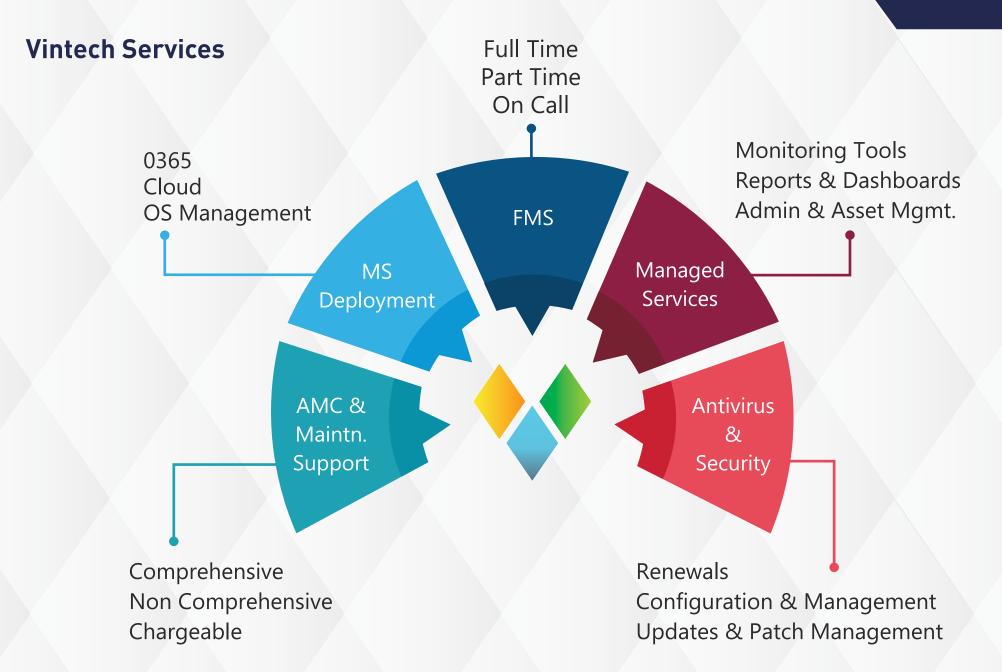














## **IoT Solution Offerings**

- Connected Products
- Connected Manufacturing
- IoT Software Apps
- Data Analytics
- AI/ML/DL











## Vintech's Sustainablility Mission

HP has recognised us an Amplify Impact 3-Star Catalyst Partner for driving sustainability!

From training our employees to leading our sales with sustainability, we are helping customers make an impact, too.

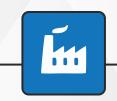
We empower our people to drive positive, lasting change for our Planet, People, and Community as an Amplify Impact Catalyst 3-Star Partner, leading the way toward a more sustainable future.



We have also focused on Diversity, Equity, and Inclusion to not only fuel our culture, innovation and growth mindset but - it also makes a difference in the workplace, the marketplace, and our communities.



### Some of our Esteemed Clients from various sectors



**Manufacturing** 

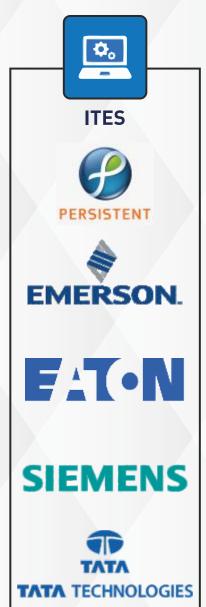




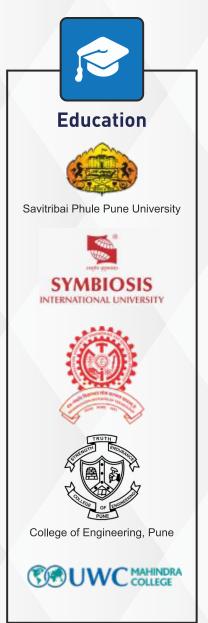




**SCHAEFFLER** 











# **Awards and Recognitions**





## **Awards and Recognitions**





















## **Team Vintech**





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